MICHAEL WHITE (208) 263-8768

mdwhite@coldwellbanker.com 206 N. 4th Ave. #132 Sandpoint, ID 83864

SUMMARY

Successfully completed the courses and examinations required, by Idaho Real Estate Commission, for real estate sales. BS in Forest Resources - Ecosystem Management option. Experienced in various land management activities with government, industry and private landowners. Owner of Mountain Horse Adventures, licensed outfitter & guide. Sales & marketing experience. Computer literate with good written and oral communication skills.

SKILLS

Sales
 Marketing
 Customer relations
 Timber management
 Watershed management
 Recreational & hunt outfitting
 Horse care & training

PROFESSIONAL BACKGROUND

Keokee Company Publishing, Sandpoint, ID 03/02 - 01/04Senior Sales Reprsentative Mountain Horse Adventures, Sandpoint, ID 05/00 - pres.Owner / Operator - Licensed Outfitter / Guide Northwest Land Management, Sandpoint, ID 02/99 - pres.Owner/Operator - Consulting Forester Plum Creek Timber Co., Libby, MT 07/97 - 01/99Forest Technician Idaho Department of Lands, Sandpoint, ID 04/96 - 06/97Forest Technician Idaho Department of Lands, St. Maries, ID 03/91 - 08/93Forest Technician **EDUCATION** 1995 BS Forest Resource Management – Ecosystem Management Option University of Idaho; Moscow, ID Associate Timber Technologies

ADDITIONAL EXPEDIENCE / EDUCATION

1990

ADDITIONAL EXPERIENCE / EDUCATION

Real Estate Essentials & Real Estate Practices courses; North Idaho College, 2003

11th Annual NIPF Foresters Workshop: Cooperative Extension System - UofI, WSU; 2003

Schwietzer Volunteer Fire Dept.; 80+ hours of training. Sandpoint, ID 2000 - 2002

Hazardous Materials – Certified Operations Level; Northwest Fire Academy; CDA, ID 2001

Medic First Aide courses (CPR inclusive); various sponsors, 1996, 97, 98, 2000, 2002

BMP's, SMZ's; Laws and Rules (including volunteer wildlife guidelines). MDNRC / MLA 1999

Elk Creek Watershed Restoration Council member; 1997-98

Watershed Restoration Seminar; Green Mountain Conservation Dist., 1997

Plant ID and Habitat Indicator Species; Clark Fork Field Series; U of I Coop. Ext. Edu. 1996

Austin State University; Nacogdoches, TX